Kickstart Ventures targets 12 startup investments

By Beatriz Marie D. Cruz

Reporter

KICKSTART Ventures, Inc., the corporate venture capital arm of Globe Telecom, Inc., is on track to fund at least 12 startups by the end of the year, with a growing focus on electronic commerce and artificial intelligence (AI).

"We invested in seven companies in total this year," Joan Yao, general partner at Kickstart Ventures, told BusinessWorld in an interview. "These are follow-on investments."

The firm has backed startups across industries such as cybersecurity, food and beverage, e-commerce, telecommunications, AI and business-to-business e-commerce.

Since its founding in 2012, Kickstart has invested P2.15 billion in Philippine startups. Its portfolio

now includes about 70 local and foreign companies, among them Pickup Coffee, coins.ph, Kumu, Skillshare, RuralNet and edamama.

The venture firm said its local portfolio has generated about 600 jobs and raised \$305 million (P17.4 billion) in follow-on funding. Five Philippine startups in Kickstart's portfolio have since expanded overseas, while 17 of its funded companies have entered the Philippine market.

Kickstart primarily invests in early- and early-growth stage startups that aim to solve realworld problems. For the rest of 2025, the firm is looking more closely at AI-driven ventures.

BusinessWorld

WEDNESDAY, SEPTEMBER 24, 2025

"A lot of the opportunities we're looking at right now is in the theme of 'from automation to augmentation," Ms. Yao said. "We're looking at how AI can augment human capability, and how AI tools can help make work more efficient

in different business contexts." She noted that investment prospects include startups working on financial inclusion, healthcare solu-

tions and climate resilience. The funding push comes amid a downturn in Philippine startup equity financing. A joint report by Kickstart and Singaporean business news platform Deal-StreetAsia showed that startup equity funding in the country had fallen 55% to \$86.4 million

as of end-June from a year earlier. By deal value, the country trailed Singapore (\$1.21 billion), Vietnam (\$275 million) and Malaysia (\$196 million).

It only surpassed Indonesia (\$78 million) and Thailand (\$10 million), while Cambodia did not disclose figures.

Across Southeast Asia, startup equity investment fell by 20.7% year on year to \$1.85 billion, the lowest in six years.

Davao chili sauce brand eyes Manila factory

By Almira Louise S. Martinez Reporter

DAVAO-BASED chili sauce maker Ayana's Siling Kinamayo is seeing stronger demand in Metro Manila as it boosts its participation in trade fairs and food expos in the National Capital Region.

"In Manila, the demand is really high compared with the Davao region," Edlun A. Ferrando, owner of Ayana's Siling Kinamayo, told BusinessWorld in an interview. "In Davao City, we also supply to the malls, that's why it's a bit saturated."

Mr. Ferrando credited the Department of Trade and Industry (DTI) for helping the brand enter the Manila market through free trade fair slots. "That's the No. 1 source. People got to know our brand, and we were able to enter the market because of the trade fairs."

The chili enterprise traces its roots to the aftermath of Super Typhoon Pablo in 2012, which devastated farms across Mindanao and caused P8.5 billion worth of farm damage, based on the Philippine Crop Insurance Corp. The banana sector bore the heaviest losses, followed by rice, corn and coconut farms

"The only thing that sprouted was the chili," Mr. Ferrando said. "That's the only thing they were able to produce. That's why the farmers took advantage of it."

To aid recovery, the Trade department rolled out livelihood training for affected residents. Mr. Ferrando's wife Maricel, who had cooking experience from their former eatery, joined the program and showcased her chili sauce recipe.

"They discovered that she knows how to make chili sauce... so the DTI told her to focus on that," he said.

Production started modestly with 50 bottles per batch using a household blender that often overheated. Today, Ayana's produces 1,000 to 1,500 bottles daily across five variants, including its flagship Siling Kinamayo made with native chilies, and Dare Devil Sauce featuring Carolina Reaper peppers.

Flavor preferences differ by region, Mr. Ferrando said.

"In Manila, the people there are fond of something sweet," he said. "In Mindanao, in the western part, they are fond of something spicy because of our Muslim brothers. In the Visayas, they are not fond of spicy food."

"It depends on the taste of the people, that's where we base our flavors," he added.

Career Opportunity in AB LEISURE EXPONENT INC.

POSITION TITLE: MANDARIN EXECUTIVE ASSISTANT (1 Vacancy)

JOB DESCRIPTION

- Manage the executive's calendar, coordinate meetings across unite zones, and including flights, hotels, and itineraries.

 Translate emails, reports, and documents between Mandarin and English; assist in verbal communication during
- Translate emails, reports, and uduliments outreen management of calls.

 Prepare agendas, take detailed meeting minutes, and ensure timely follow-up on action items and deadlines.

 Prepare, review, and manage sensitive business documents and reports with a high level of confidentiality and
- accuracy.

 Act as a liaison between the executive and internal/external stakeholders, ensuring smooth communication and

QUALIFICATION

- Proficiency in Mandarin and English (both written and spoken).

- Proficient in Microsoft Office (Outlook, Word, Excel, PowerPoint) and digital tools (e.g., Zoom, Teams, Slack).

- Strong Organizational & Communication Skills with the ability to manage multiple priorities in a fast-paced

Applications may be sent to: LAU, NIEL KEVIN LIM

COMPANY / EMPLOYER	NAME OF FOREIGN NATIONAL INTENDING TO APPLY FOR THE POSITION
	NAME: LI, JIAQI
RESS: 5/F SM MEGAMALL BLDG D,J VARGAS	ADDRESS: ONE SERENDRA 11th AVENUE TAGUIG CI
K-WACK GREENHILS, CITY OF MANDALUYONG	NATIONALITY: CHINESE

| WACK-WACK GREENHILS, CITY OF MANDALUTUNG | NATIONALITE: OFFINE | AB LEISURE EXPONENT INC. hereby declares that the above-named foreign national is able, willing and qualified to perform the services and job description for this position. The company has the intention to employ the said foreign national and apply for an Alien Employment Permit with the Department of Labor and Employment National Capital Region located at 967 Maligaya Street, Malate Manila

Career Opportunity in TOTAL GAMEZONE XTREME INCORPORATED

POSITION TITLE: DATA SCIENTIST (1 VACANCY)

- Collect, clean, and analyze structured and unstructured data (including Mandarin-language datasets such as social media, customer feedback, or transactional data),
- Identify trends, patterns, and insights that can inform business decisions.

 Customize tools and algorithms for foreign-language processing considering its unique linguistic structure Work with product, marketing, engineering, and localization teams to support Foreign-language initiatives

technical stakeholders.

- Fluency in at least One foreign language (both written and spoken) and proficiency in English
 Ability to work with Bilingual-language data and collaborate across bilingual teams.
 Ability to translate complex data into business insights and clearly present results to both technical and non

Applications may be sent to: LAU, NIEL KEVIN LIM

Email: Corp.compliance@digiplus.com.ph

ı		COMPANY / EMPLOYER	TO APPLY FOR THE POSITION
ı		COMPANY NAME: TOTAL GAMEZONE XTREME	NAME: BISOFFI, NICOLAS TIMOTHEE
ı		INCORPORATED	ADDRESS: AVIDA TURF TOWER BGC TOWER 2 8TH
ı		ADDRESS: 2nd FLOOR STARMALL EDSA COR SHAW	AVE TAGUIG CITY
ı		BLVD, WACK-WACK GREENHILLS, MANDALUYONG CITY	
ı		NATURE OF BUSINESS: AMUSEMENT AND RECREATION	INTENDED PERIOD OF EMPLOYMENT: TWO (2) YEARS
ı	TOTAL GAMEZONE XTREME INCORPORATED hereby declares that the above-named foreign national is able,		
willing and qualified to perform the services and job description for this position. The company has the intention employ the said foreign national and apply for an Alien Employment Permit with the Department of Labor ar Employment- National Capital Region located at 967 Maliagya Street, Malate Manila			
		Employment- National Capital Region located at 967 M	aligaya Street, Malate Manila

Career Opportunity in TOTAL GAMEZONE XTREME INCORPORATED POSITION TITLE: RISK MANAGEMENT & OPERATIONS LEAD

JOB DESCRIPTION:

- Develop and implement risk mitigation plans and internal controls Conduct regular risk assessments and audits.
- Identify, assess, and monitor key operational, financial, strategic, and regulatory risks. Develop and implement risk mitigation plans and internal control

- Fluency in at least One foreign language (both written and spoken) and proficiency in English
- Ability to work with Bilingual-language data and collaborate across bilingual teams Ability to translate complex data into business insights and clearly ent results to both technical and non

Email: Corp.compliance@digiplus.com.ph

COMPANY / EMPLOYER

COMPANY NAME: TOTAL GAMEZONE XTREME

ADDRESS: 2nd FLOOR STARMALL EDSA COR SHAW

NAME OF FOREIGN NATIONAL INTENDING TO APPLY FOR THE POSITION NAME: ALTAMIRANO BARRAZA, RICARDO RENE ADDRESS: MY STAY BGC SOUTH HOTEL CAPAS STREET MAKATI CITY

BLVD, WACK-WACK GREENHILLS, MANDALUYONG CITY
NATIONALITY: MEXICANA
NATURE OF BUSINESS: AMUSEMENT AND RECREATION
INTENDED PERIOD OF EMPLOYMENT: TWO (2) YEARS
TOTAL GAMEZONE XTREME INCORPORATED hereby declares that the above-named foreign national is able, willing and qualified to perform the services and job description for this position. The company has the intention to employ the said foreign national and apply for an Alien Employment Permit with the Department of Labor and Employment- National Capital Region located at 967 Maligaya Street, Malate Manila

Career Opportunity in AB LEISURE EXPONENT INC. POSITION TITLE: MANDARIN ASSISTANT DIRECTOR (1 VACANCY)

- JOB DESCRIPTION
- JOB DESCRIPTION

 *Assist the Director in planning, coordinating, and overseeing departmental or project activities

 *Translate and interpret between Mandarin and English for meetings, documents, and presentations

 *Serve as a liaison between Mandarin-speaking stakeholders and the broader team

 *Ensure projects and initiatives meet deadlines and quality standards

 *Assist with budgeting, resource allocation, and procurement where necessary

 *Participate in strategy meetings and contribute to goal setting and performance tracking

 *Maintain confidentiality and uphold professional standards

- QUALIFICATION

 *Fluent in Mandarin and English (both written and spoken)

 *Strong organizational and leadership abilities

 *Excellent verbal and written communication skills

 *Proficient in Microsoft Office Suite and/or project management tools

 *Detail-oriented with strong problem-solving skills

 *Ability to multitask and adapt in fast-paced environments

 *Cross-cultural communication sensitivity and effectiveness

Applications may be sent to: LAU, NIEL KEVIN LIM

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COMPANY / EMPLOYER	NAME OF FOREIGN NATIONAL INTENDING TO APPLY FOR THE POSITION
ADDRESS: 5/F SM MEGAMALL BLDG D,J VARGAS	NAME: HO, SENG ON ADDRESS: THE MONTANE TOWER 1 BGC TAGUIG CITY NATIONALITY: CHINESE INTENDED PERIOD OF EMPLOYMENT: TWO (2) YEARS
AD LEICHDE EVDONENT INC. horoby declares that the abo	ove named foreign national is able willing and qualified

AB LEISURE EXPONENT INC. hereby declares that the above-named foreign national is able, willing and qualified to perform the services and job description for this position. The company has the intention to employ the said foreign national and apply for an Alien Employment Permit with the Department of Labor and Employment-National Capital Region located at 967 Maligaya Street, Malate Manila onal is able, willing and qualified

Career Opportunity in AB LEISURE EXPONENT INC.

POSITION TITLE: MANDARIN UI DESIGNER (1 VACANCY) JOB DESCRIPTION

- JOB DESCRIPTION

 Thesign and deliver user interface mockups, wireframes, and visual design specifications.

 "Collaborate closely with product managers, UX designers, and developers to ensure high-quality design execution.

 "Create intuitive, aesthetically pleasing UI designs that cater to both global and Mandarin-speaking user bases.

 "Participate in user research and usability testing to inform design decisions.

 "Adapt and localize UI elements for Mandarin-speaking regions while maintaining consistency with the global brand.

 "Events accessfulfith and usershift because and extension and expenses of the second production of the second pr
- *Ensure accessibility and usability across platforms and devices. *Stay updated with design trends and technologies relevant to both global and Chinese markets.

- QUALIFICATION
 *Proficient in Mandarin (spoken and written) and English.
 *Proficiency in design tools such as Figma, Sketch, Adobe XD, Photoshop, and Illustrator.
 *Strong understanding of Ul design principles, layout, typography, color theory, and responsive design.
 *Familiarity with front-end development concepts (HTML/CSS knowledge is a plus).
 *Ability to work independently and as part of a cross-functional, remote team.

COMPANY / EMPLOYER

COMPANY NAME: AB LEISURE EXPONENT INC.

ADDRESS: 5/F SM MEGAMALL BLDG D.J VARGAS

Applications may be sent to: LAU, NIEL KEVIN LIM

TO APPLY FOR THE POSITION

ı	WACK-WACK GREENHILS, CITY OF MANDALUYONG	CITY
ı	NATURE OF BUSINESS: AMUSEMENT AND RECREATION	NATIONALITY: CHINESE
ı		INTENDED PERIOD OF EMPLOYMENT: TWO (2) YEARS
ı	AB LEISURE EXPONENT INC. hereby declares that the above-named foreign national is able, willing and qualified	
ı	to perform the services and job description for this position. The company has the intention to employ the said	
ı	foreign national and apply for an Alien Employment Permit with the Department of Labor and Employment	
1	National Capital Region located at 967 Maligava Street, Malate Manila	

Career Opportunity in AB LEISURE EXPONENT INC.

POSITION TITLE: MANDARIN CHANNEL OPERATION EXPERT

JOB DESCRIPTION

- Handle customer queries, complaints, and escalations in Mandarin as needed.
- Generate regular reports and insights to improve operational performance. Translate or localize content and communications for the Mandarin market. Maintain relationships with platform partners, vendors, and internal stakeholders

- Proficiency in Mandarin (both written and spoken) business level or native. Good command of English for internal communication and reporting
- Strong problem-solving skills and attention to detail.

Applications may be sent to: LAU, NIEL KEVIN LIM

NAME OF FOREIGN NATIONAL INTENDING TO APPLY FOR THE POSITION COMPANY / EMPLOYER COMPANY NAME: AB LEISURE EXPONENT INC. ADDRESS: 5/F SM MEGAMALL BLDG D,J VARGAS WACK-WACK GREENHILS, CITY OF MANDALUYONG COMPANY NAME: AB LEISURE EXPONENT INC.
ADDRESS: 5/F SM MEGAMALL BLDG D.J VARGAS
WACK-WACK GREENHILS, CITY OF MANDALUYONG
NATURE OF BUSINESS: AMUSEMENT AND RECREATION
NATURE OF BUSINESS: AMUSEMENT AND RECREATION

INTENDED PERIOD OF EMPLOYMENT: TWO (2) YEARS AB LEISURE EXPONENT INC. hereby declares that the abo National Capital Region located at 967 Maligaya Street, Malate Manila

Career Opportunity in AB LEISURE EXPONENT INC.

POSITION TITLE: MANDARIN SPORTS & RISK SUPERVISOR

JOB DESCRIPTION

- Monitor high-risk accounts and transactions, ensuring early detection of potential fraud or abuse Coordinate with traders and analysts to manage betting limits and odds adjustments. Generate and review reports related to betting volumes, win/loss trends, and risk exposure
- Provide guidance and training to risk analysts or junior staff.

 Work with compliance and fraud teams to ensure regulatory and internal policy adherence.

 Assist in implementing tools and procedures to strengthen risk mitigation.

QUALIFICATION

- Fluent in Mandarin (written and spoken), with good English communication skills.
- Ability to work in a fast-paced, high-pressure environment.

COMPANY / EMPLOYER

Applications may be sent to: LAU, NIEL KEVIN LIM

NAME OF FOREIGN NATIONAL INTENDING
TO APPLY FOR THE POSITION

CUMPANY NAME: AB LEISURE EXPUNENT INC.	NAME: WANG, YANG
ADDRESS: 5/F SM MEGAMALL BLDG D,J VARGAS	ADDRESS: TIMES SQUARE WEST NORTH BONIFACIO
WACK-WACK GREENHILS, CITY OF MANDALUYONG	DISTRICT TAGUIG CITY
NATURE OF BUSINESS: AMUSEMENT AND RECREATION	
	INTENDED PERIOD OF EMPLOYMENT: TWO (2) YEARS
AB LEISURE EXPONENT INC. hereby declares that the above-named foreign national is able, willing and qualified	
to perform the services and job description for this positi	ion. The company has the intention to employ the said
foreign national and apply for an Alien Employment Pern	nit with the Department of Labor and Employment-
National Capital Region located at 967 Maligaya Street	, Malate Manila

Career Opportunity in AB LEISURE EXPONENT INC.

POSITION TITLE: MANDARIN PRODUCT SPECIALIST

- Develop and maintain in-depth knowledge of the company's products and services, ensuring they meet the needs of Mandarin-speaking customers.

 Provide technical support and assistance to Mandarin-speaking customers, addressing inquiries, issues, and
- Troubleshooting.

 Train Mandarin-speaking customers and internal teams on product features and usage.

 Collect and analyze customer feedback in Mandarin, translating insights into actionable product improvements.

 Work closely with marketing, sales, and product teams to drive product success and adoption in Mandarin-speaking markets.
- OUALIFICATION
- QUALIFICATION

 Previous experience in a product support or customer-facing role.

 Ability to translate technical information for a non-technical audience.

 Knowledge of product management or experience in the tech industry is a plus.

 Strong problem-solving skills and attention to detail.
- Strong problem-sowing skills and attention to usual.
 Ability to work in a team environment and collaborate across departments.
 Fluency in both English and Mandarin, with strong written and verbal communication skills in both languages.

NAME OF FOREIGN NATIONAL INTENDING TO APPLY FOR THE POSITION COMPANY / EMPLOYER COMPANY NAME: AB LEISURE EXPONENT INC. ADDRESS: 5/F SM MEGAMALL BLDG D,J VARGAS WACK-WACK GREENHILS, CITY OF MANDALUYONG NATURE OF BUSINESS: AMUSEMENT AND NAME: YANG, YUXIA ADDRESS: IRIS TOWER TIVOLI GARDEN RESIDENCE MANDALUYONG CITY

INTENDED PERIOD OF EMPLOYMENT: TWO (2) YEARS RECREATION AB LEISURE EXPONENT INC. hereby declares that the above-named foreign national is able, willing and qualified to perform the services and job description for this position. The company has the intention to employ the saic foreign national and apply for an Alien Employment Permit with the Department of Labor and Employment-National Capital Region located at 967 Maligaya Street, Malate Manila

Career Opportunity in AB LEISURE EXPONENT INC. POSITION TITLE: MANDARIN TEAM LEAD (1 VACANCY)

NAME OF FOREIGN NATIONAL INTENDING

JOB DESCRIPTION

JOB DESCRIPTION

Lead, mentor, and develop a team of Mandarin-speaking staff to enhance performance and productivity.

Conduct regular team meetings to align goals, share updates, and provide feedback.

Manage and coordinate projects, ensuring timely completion and adherence to quality standards.

Facilitate communication with clients and stakeholders in both Mandarin and English.

Identify training needs and facilitate professional development opportunities for team members.

Onduct onboarding for new hires, ensuring they understand processes and expectations.

Monitor team performance, providing constructive feedback and conducting performance reviews.

Implement strategies to motivate the team and address any challenges.

Fluent in both Mandarin and English, with strong written and verbal communication skills in both languages. Ability to serve as a liaison between management, clients, and stakeholders, ensuring effective communication in both Mandarin and English. Experience in monitoring team performance, providing constructive feedback, and conducting performance

TO APPLY FOR THE POSITION	COMPANT / EMPLOTER
	COMPANY NAME: AB LEISURE EXPONENT INC.
ADDRESS: BRITTANY HOTEL-6 MCKINLEY PKWY	ADDRESS: 5/F SM MEGAMALL BLDG D,J VARGAS
TAGUIG CITY	WACK-WACK GREENHILS, CITY OF MANDALUYONG
NATIONALITY: CHINESE	NATURE OF BUSINESS: AMUSEMENT AND
INTENDED PERIOD OF EMPLOYMENT: TWO (2) YEARS	RECREATION
AB LEISURE EXPONENT INC. hereby declares that the above-named foreign national is able, willing and qualified	
to perform the services and job description for this position. The company has the intention to employ the said	

foreign national and apply for an Alien Employment Permit with the Department of Labor and Employment National Capital Region located at 967 Maligaya Street, Malate Manila

Applications may be sent to: LAU, NIEL KEVIN LIM Corp.compliance@digiplus.com.ph

Career Opportunity in AB LEISURE EXPONENT INC.

POSITION TITLE: MANDARIN PRODUCT EXPERT

JOB DESCRIPTION

OUALIFICATION

- Serve as the main point of contact for Mandarin-speaking clients regarding product-related queries. Provide in-depth product demonstrations and training in Mandarin (oral and written).
- Assist in localizing product materials, manuals, and marketing content into Mandarin Collect and analyze user feedback from Mandarin-speaking customers to improve pro

* Work closely with product managers and engineers to ensure feedback is integrated into product

- Proficient in Mandarin Chinese (speaking, reading, and writing).
- Froncient in Mandain Climese (speaking, read)
 Good communication skills in English.
 Excellent analytical and problem-solving skills.

Applications may be sent to: LAU, NIEL KEVIN LIM

COMPANY NAME: AB LEISURE EXPONENT INC.
ADDRESS: 5/F SM MEGAMALL BLOG D, J VARGAS
WACK-WACK GREENHILS, CITY OF MANDALUYONG
NATURE OF BUSINESS: AMUSEMENT AND RECREATION
NATIONALITY: CHINESE
INTENDED PERIOD OF EMPLOYMENT: TWO (2) YEARS

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Career Opportunity in AB LEISURE EXPONENT INC.

POSITION TITLE: MANDARIN SR. SAFETY STRATEGIST JOB DESCRIPTION Conduct risk assessments, audits, and safety evaluations across all relevant facilities and operations.

* Ensure full compliance with local * Lead safety investigations, root cause analysis, and reporting processes

- Translate and localize safety protocols and training materials into Mandarin * Train and mentor local safety officers and employees to maintain safety best practices.

 * Analyze safety performance data and report findings to leadership with strategic recommendations.
- *Native or fluent in Mandarin Chinese (spoken and written). Proficient in F
- *Strong knowledge of international and local occupational safety laws and standards.
 *Excellent communication, analytical, and leadership skills.

*Ability to handle crisis situations and lead investigations Applications may be sent to: LAU, NIEL KEVIN LIM

Corp.compliance@digiplus.com.ph NAME OF FOREIGN NATIONAL INTENDING TO APPLY FOR THE POSITION COMPANY / EMPLOYER COMPANY NAME: AB LEISURE EXPONENT INC. NAME: ZHENG, YUESONG ADDRESS: TIME SQUARE WEST NORTH BONIFACIO ADDRESS: 5/F SM MEGAMALL BLDG D. LVARGAS WACK-WACK GREENHILS CITY OF MANDALLIYONG DISTRICT TAGUIG CITY

NATURE OF BUSINESS: AMUSEMENT AND RECREATION

NATURE OF BUSINESS: AMUSEMENT AND RECREATION

NATIONALITY: CHINESE

INTENDED PERIOD OF EMPLOYMENT: TWO (2) YEARS AB LEISURE EXPONENT INC. hereby declares that the above-named foreign national is able, willing and qualified to perform the services and job description for this position. The company has the intention to employ the said foreign national and apply for an Alien Employment Permit with the Department of Labor and Employment-National Capital Region located at 967 Maligaya Street, Malate Manila

Career Opportunity in AB LEISURE EXPONENT INC.

POSITION TITLE: MANDARIN DIRECTOR

JOB DESCRIPTION

- *Lead and manage Mandarin-related initiatives, programs, or departments. *Oversee curriculum development, translation, or communication strategies involving Mandarin. *Build and maintain relationships with Mandarin-speaking partners, clients, or institutions.
- *Provide cultural insights and language expertise for cross-border projects. *Hire, train, and evaluate Mandarin-speaking staff or educators.
 *Ensure all materials meet professional, cultural, and linguistic standards.
 *Coordinate with other department heads to align language strategies with broader organizational goals.
- **QUALIFICATION***Fluency in Mandarin Chinese and high proficiency in English.

*Strong leadership, organizational, and interpersonal skills. *Excellent written and verbal communication skills in both Mandarin and English.

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*Ability to manage complex projects across multiple teams and timelines. Applications may be sent to: LAU, NIEL KEVIN LIM

NAME OF FOREIGN NATIONAL INTENDING TO APPLY FOR THE POSITION COMPANY / EMPLOYER NAME: TEH TENG YEONG
ADDRESS: BLUE SAPPHIRE RESIDENCES FORT COMPANY NAME: AB LEISURE EXPONENT INC. ADDRESS: 5/F SM MEGAMALL BLDG D,J VARGAS WACK-WACK GREENHILS, CITY OF MANDALUYONG BONIFACIO TAGUIG CITY

AB LEISURE EXPONENT INC. hereby declares that the above-named foreign national is able, willing and qualified to perform the services and job description for this position. The company has the intention to employ the said foreign national and apply for an Alien Employment Permit with the Department of Labor and Employment-National Capital Region located at 967 Maligaya Street, Malate Manila

Career Opportunity in AB LEISURE EXPONENT INC.

POSITION TITLE: MANDARIN OPERATIONS SPECIALIST

- JOB DESCRIPTION

 Assist in the execution of daily operations, ensuring smooth workflow and process adherence.
 Collaborate with various departments to facilitate seamless operations.
 Maintain accurate records and databases, ensuring timely updates and compliance.
 Analyze operational data to identify trends and areas for improvement.
 Identify opportunities for process enhancements and implement best practices.
 Develop and document standard operating procedures (SOPs) to improve efficiency.
 Serve as a point of contact for client inquiries, providing timely and effective support.
 Gather freedback from clients to improve service delivery and operational processes.

Gather feedback from clients to improve service delivery and operational processes. Prepare regular reports on operational performance and key metrics for management review. Assist in project coordination and implementation as needed. OUAL IFICATION

 Excellent in process improvement and operational analysis is a plus.
 Strong analytical skills with the ability to identify trends and areas for improvement.
 Excellent organizational and time-management skills.
 Fluent in both Mandarin and English (both written and spoken) Applications may be sent to: LAU, NIEL KEVIN LIM

NAME OF FOREIGN NATIONAL INTENDING TO APPLY FOR THE POSITION NAME: WANG, ZEYU ADDRESS: THE MONTANE UNIT 2502, 8TH AVE COR COMPANY NAME: AB LEISURE EXPONENT INC. ADDRESS: 5/F SM MEGAMALL BLDG D.J VARGAS WACK-WACK GREENHILS. CITY OF MANDALUYONG 5TH STREET TAGUIG CITY METRO MANILA NATURE OF BUSINESS: AMUSEMENT AND

NATIONALITY: CHINESE
INTENDED PERIOD OF EMPLOYMENT: TWO (2) YEARS
RECREATION

AB LEISURE EXPONENT INC. hereby declares that the above-named foreign national is able, willing and qualified to perform the services and job description for this position. The company has the intention to employ the said foreign national and apply for an Alien Employment Permit with the Department of Labor and Employment-National Capital Region located at 967 Maligaya Street, Malate Manila