Kyndryl, which operates in more than 60 countries, designs,

builds, and manages technology

systems to help companies modernize their IT infrastructure. Deon Del Mundo, managing

director at Kyndryl Philippines,

said the country remains a signifi-

cant growth market as more firms

seek to modernize IT systems to

tential in the Philippines, fu-

eled by the same forces driving

transformation across ASEAN

(Association of Southeast Asian

Nations). AI is at the center of

nearly every customer conver-

sation, with business leaders seeking guidance not only on

how to adopt generative AI but

also how to deploy it securely,

responsibly, and at scale," Mr. Del Mundo said in an e-mailed

In the Philippines, Kyndryl

serves industries such as bank-

ing, financial services, healthcare,

manufacturing, and telecommu-

"Kyndryl already partners

reply to questions.

nications.

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"We see strong growth po-

adopt AI at scale.

Better data management needed to benefit from Al

By Beatriz Marie D. Cruz Reporter

PHILIPPINE COMPANIES need to improve how they track and manage their data to get the most out of their artificial intelligence (AI) investments, according to Kyndryl Holdings, Inc., a USbased IT infrastructure services provider.

"You need to have the data so that you can have data lineage, which means you can follow where the data comes from so you can trust it," Kyndryl Strategic Markets President Petra Goude said in an interview with BusinessWorld.

Data lineage refers to the ability to track how company data is created, transformed, and consumed across systems. This allows companies to integrate data properly into AI tools and troubleshoot issues or security risks.

"Some data don't need to be used in real-time — it's enough to use it overnight, while some data is very critical," Ms. Goude said. "So, it's really about having all of those mappings and understand how you can leverage it."

Proper data lineage would also help companies avoid hallucinations in AI systems, she added.

"If you're a healthcare provider and you want to leverage AI on a diagnosis, it comes back to the data that the models are using," she said.



UNSPLASH/NGUYEN DANG HOANG NHU

I met in the Philippines, that things are moving forward a lot, but there's resistance in some of the workforce," Ms. Goude said.

with leading organizations across these sectors in the ASEAN, and we see continued opportunities to extend this expertise to Philippine enterprises as they advance their digital transformation journeys," Mr. Del Mundo said. AI technologies could boost

the Philippine economy by P1.8 trillion, according to a report by Google Philippines and consulting firm Public First.

Ms. Goude also cited the importance of having a strong data infrastructure to ensure data lineage and proper integration in AI

According to Kyndryl's People Readiness Report, 29% of business leaders globally said their workforce is ready to successfully leverage AI. However, about 71% of leaders said their workforce is not prepared to use AI effectively.

"I had the same conversation with the customers that

PABLO SALAPANTAN/BW FILE PHOTO

TOYOTA TAMARAWS aboard a Ro-Ro (roll on, roll off) vessel.

Toyota eyes more **Tamaraw conversion** models, cites demand

TOYOTA MOTOR Philippines (TMP) Corp. is planning to roll out additional conversion models for its Next Generation Tamaraw to capture more small and medium enterprises (SMEs), citing strong demand for commercial vehicles.

"Because of the strong performance of Tamaraw, we recently introduced new conversion models," TMP First Vice-President for Corporate Affairs Josephine Villanueva told BusinessWorld in a phone interview.

"And because of strong demand, it is going to boost our production, and we will try to introduce more conversion models to reach other types of customers," she added.

The Tamaraw, relaunched last year, initially came with three conversion types — aluminum cargo, utility van, and dropside.

Earlier this year, TMP added new variants including a food truck, ambulance, patrol vehicle, camper van, wing van, and mobile

Ms. Villanueva said that beyond Tamaraw's monthly sales, which reached 1,200 units as earlier reported, the company is monitoring the broader pure commercial market.

Citing data from the Chamber of Automotive Manufacturers of

the Philippines, Inc. (CAMPI), she said that the pure commercial market - covering vehicles under one ton and over one ton — grew by 47.8% in the first eight months.

Industry sales rose to 30,446 units in January to August from 20,595 a year earlier.

Trade Secretary Ma. Cristina A. Roque said that TMP President Masando Hashimoto, in a Sept. 18 meeting, noted strong demand for food trucks, camper vans, and delivery vans.

"The demand is so huge, so they came here to ask about incentives, the usual," Ms. Roque said.

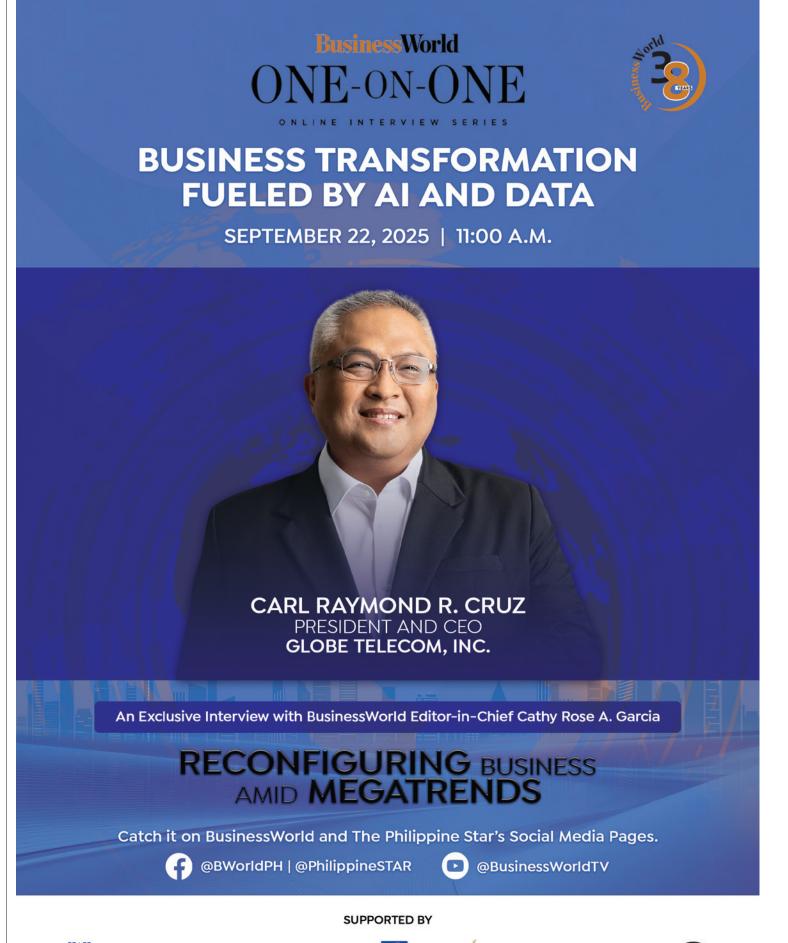
The government is finalizing a new auto revival program called the Revitalizing the Automotive **Industry for Competitiveness** Enhancement, which will offer incentives similar to the Comprehensive Automotive Resurgence Strategy program but with a lower volume requirement of 100,000 units.

"It will just be a matter of time... because we want more manufacturers to join," Ms. Roque said.

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In the January-August period, TMP retained its market leadership with sales of 146,357 units, up 4.1% from 140,654 a year ago. It accounted for 47.93% of total industry sales. — **Justine Irish** D. Tabile



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