Corporate News 2/SI

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NAIA operator sees P14.8-billion revenue this year

THE Manila International Airport Authority (MIAA) said it expects revenues to rise by 18% to P14.82 billion this year, with the volume of arriving and departing passengers expected to increase by 15% to more than 48 million.

MIAA, operator of Ninov Aquino International Airport, is also allocating P4.37 billion for capital expenditures this year, as per its corporate operating budget report for 2024, which was approved by its board of directors on Oct. 20 last year.

The Transportation department expects the winning bidder for the operations and maintenance of the airport to take over by September.

Four groups have submitted bids for the P170.6-billion public-private partnership upgrade project: Manila International Airport Consortium, Asia Airport Consortium, GMR Airports Consortium, and SMC SAP and Co. Consortium.



According to MIAA, domestic and international passenger service charge revenue is expected to reach P5.29 billion this year, a 25% increase over the estimated P4.22 billion for 2023.

The revenue from rental fees is expected to increase by 4% to P2.08 billion, concession privilege fees by 16% to P1.46 billion, BW FILE PHOTO

and aeronautical fees by 19% to P5.32 billion.

A 24% increase to P7.36 billion is expected in the maintenance and other operational expenses.

MIAA said repairs and maintenance alone will cost P1.16 billion, up by 85%, while power and water will cost P1.47 billion, up 9%.

Net income after tax is anticipated to reach P2.31 billion, marking an 8% increase from 2023.

For the first nine months of 2023, MIAA's net income from operations more than doubled, increasing from P1.33 billion to P3.63 billion compared to the same period a year earlier.

MIAA recorded a net income after tax of P3.1 billion, more than twofold the 1.95 billion last year. For the period, MI-AA's operating expenses went up by 23% to P5.66 billion from P1.06 billion.

Flights, which include international, domestic, and general aviation, are expected to increase by 5% to P308,601 this year.

The Tourism department reported 5.45 million international visitors in 2023, surpassing the year's target of 4.8 million.

For 2024, the department aims to attract 7.7 million international visitors. - Ashley Erika O. Jose

PSEi seen to hit 7,500 level in 2024, says **First Metro Investment**

THE Philippine Stock Exchange Index (PSEi) is expected to reach the 7,000 to 7,500 level this year, driven by improving investor sentiment, investment company First Metro In vestment Corp. (FMIC) said on Thursday.



ICTSI submits bid for management of Iloilo commercial port

RAZON-LED International Container Terminal Services, Inc. (ICTSI) said it had submitted a bid to maintain and manage the Iloilo Commercial Port Complex (ICPC).

"Yes, we submitted," said the company's media relations head in a phone message to Business World on Thursday.

The 25-year concession agreement, as per the Philippine Ports Authority's (PPA) bid invitation, sets a minimum fixed fee of P500 million for the sixth to 10^{th} year and a minimum annual concession fee of P100 million for the sixth year.

PPA has scheduled the deadline for bid submission had received several proposals for the Iloilo port but it noted that only one party is serious about the project.

In 2022, the listed port operator ICTSI announced plans to revive its proposal to develop and operate the ICPC. The Razon-led port operator had earlier estimated the required investment to be more than P5 billion.

Separately, ICTSI has set a 2050 net-zero goal by cutting emissions and improving energy efficiency.

"Our commitment to decarbonization targets marks an important step on our journey to becoming a more sustainable company and as part of this, we are actively implementing initiatives to maximize energy and resource efficiency, reduce carbon intensity, and lower emissions," Christian R. Gonzalez, ICTSI executive vice-president, compliance officer, and chief sustainability officer, said in a media release.

Meralco units partner for educational programs and environmental stewardship initiatives

promote sustainability, to Manila Electric Company's (Meralco) local retail electricity supplier, MPower, and social development arm, One Meralco Foundation (OMF), have once again collaborated for programs that aim to empower and build a sustainable future.

OMF MPower and signed a Deed of Donation amounting to Php 1.5 million for the provision of printing equipment, hygiene supplies, reusable water seven (7) selected schools in Metro Manila, Rizal, Laguna, Pampanga, and Zambales, benefiting over 15,000 elementary students.

The two units have been working together since 2015 on the annual back-toschool program. Along with other partners, MPower and pursuit of building a more electrification programs in off-grid locations, built nine conducted back-to-school The programs. concerted effort MPower's cumulative meaningful contributions from its donor partners over the past eight schools, communities, and years.

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The latest collaboration also covered MPower's that go beyond business," Mr. CommuniTrees, tree planting Domingo said. community program, which has been in partnership since 2015 with President and Meralco OMF's One For Trees program. Chief To date. successfully planted 12,853 O. Tarayao recognized the trees in various sites in Luzon, including the 1,000 native their seedlings that were planted in Laguna in April 2023.

Classroom Project, MPower First Vice has benefited over 4,000 President and Head Redel M. students from five (5) school Domingo underscored that beneficiaries in Malabon. their collaboration with OMF Bulacan, Laguna, and Cavite rooted in their shared from 2015 to 2019.



EMPOWERING THE YOUTH AND COMMUNITIES. MPower bottles, and school kits to and One Meralco Foundation signed a Deed of Donation for seven (7) school beneficiaries of the Back-to-School Donation Drive and funding for the annual CommuniTrees tree planting activity. Seen in photo are (L-R) Meralco Chief Revenue Officer and OMF Trustee Ferdinand O. Geluz, Meralco Chief CSR Officer and OMF President Jeffrey O. Tarayao, Meralco First Vice President and MPower Head Redel M. Domingo, and Meralco Senior Assistant Vice President & MPower Retail Sales Head Eddie John V. Adug.

"One Meralco Foundation's OMF have conducted school sustainable and brighter partnership with MPower future for Filipinos. continues to grow and "MPower has always prosper as we aspire to (9) kinder classrooms, and looked for opportunities to reach more communities give back to our communities. and put a bigger investment recent Teaming up with OMF in the future of young brings has allowed us to make Filipinos. We hope that these partnerships will translate to inclusive donations for the program with our customers which growth and build a brighter to Php14.1 million, including have achieved synergistic future for young Filipinos," that benefit Mr. Tarayao said.

Vice Meralco Senior the environment. We thank President and Chief Revenue OMF for being an avenue for Officer Ferdinand O. Geluz, funding for us to engage in endeavors who also sits as a Trustee OMF, emphasized that of Meralco is committed to

OMF serve its communities. "Ensuring the education of the youth and preserving Social MPower has Responsibility Officer Jeffrey the environment are key initiatives aligned with transformative impact of Meralco's vision to empower with people and communities MPower on the Kinder today to shape a future that we can all thrive in. which We yearn to witness the ripple effect that these collective efforts will have on our communities and our country," Geluz concluded.

"Our forecast is (that the PSEi will hit) 7,000 to 7,500 level this year, and that is supported by earnings per share growth of 11%," said FMIC Head of Research Cristina S. Ulang during a media briefing in Makati City.

Ms. Ulang added that the price-to-earnings range for the PSEi will be from 12.6x to 13.6x.

FMIC projects that the PSEi is set to recover this year, supported by "improving investor sentiment and easing equity risk premium arising from declining inflation and interest rates, and resilient double-digit corporate earnings."

On Thursday, the bellwether Philippine Stock Exchange Index (PSEi) improved by 67.62 points or 1.03% to close at 6,613.73, while the broader all shares climbed by 26.12 points or 0.75% to end at 3,495.76.

The PSEi ended the last trading day of 2023 at 6,450.04, down by 69.07 points or 1.06%.

According to Ms. Ulang, some risks that could hamper the growth of the local bourse include geopolitical tensions, the El Niño phenomenon, inflation, slower growth in China, elections, and a sharp slowdown in global growth. - Revin Mikhael D. Ochave



and bid opening on Jan. 11.

BusinessWorld has asked PPA for comments, but the number of bidders remains undisclosed

"Bids evaluation for ICPC is still undergoing. [PPA] will issue a statement after bid evaluation is completed," a PPA representative said in a Viber message.

The winning bidder must have at least two years of experience in providing port terminal management services, cargo handling services, and other related port services, as stated by PPA.

Additionally, the bidder must possess experience in operating a terminal similar to or larger than ICPC and should have a minimum of 10 years of relevant experience in handling foreign containerized and non-containerized cargo.

The winning bidder must also have an experience in similar rehabilitation and construction works, PPA said.

Last year, the Transportation department said the PPA

The company has committed to reducing greenhouse gas emissions and purchasing electricity by 26% per container move by 2030, contributing to its net-zero target.

Net zero refers to reducing greenhouse gas emissions to as close as zero as possible while offsetting any remaining greenhouse gases in the atmosphere.

"Making a positive environmental impact is fundamental to our business strategy which means we will continuously review and update our goals to ensure their relevance and accelerate our efforts towards mitigating climate change," Mr. Gonzalez said. – Ashley Erika O. Jose

Megaworld: 2nd Palawan hotel to open in 2029

TAN-LED property developer Megaworld Corp. on Thursday said the second hotel development of its Paragua Coastown township in San Vicente town, Palawan, is set to open in 2029.

Megaworld is currently constructing the Paragua Sands Hotel and will join the company's first hotel development in the township, called Savoy Hotel Palawan, which is set to open in 2028, it said in a regulatory filing.

Paragua Sands Hotel is a tenstory building that features 313 guest rooms and suites in various types, including twin suite (up to 32 square meters), queen suite (up to 32.5 square meters), junior suite (up to 61 square meters), executive suite (up to 60.5 square meters), and presidential suite (140 square meters).

The hotel will also provide specially abled suites (up to 34 square meters) for guests needing special room arrangements.

The property is located beside Oceanfront Premier Residences, which is the first residential condominium development within the township.

"We are very excited to introduce our 20^{th} hotel property in our portfolio, and what better destination to host it than in San Vicente, Palawan, which is home to the longest beachline in the country and the second longest in the entire Southeast Asia," Megaworld Hotels and Resorts Managing Director Cleofe C. Albiso said. – Revin Mikhael D. Ochave



